## IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

BRIAN MILLER; HECTOR CALDERON; : CHARLES FOLWELL; ROLLAND GREEN; : DAWN M. HAUCK; KEVIN KEIR; :

ASHBY LINCOLN; KAREN MASINO; :

ROBERT W. PETERSON; SUSAN M. POKOISKI; :

DAN P. ROLLINS; and WILLIAM SPERATI, : C.A. No. 05-010-JJF

Plaintiffs,

**v.** 

COMPUTER SCIENCES CORPORATION, :

a Delaware Corporation, :

Defendant.

## APPENDIX TO PLAINTIFF'S ANSWERING BRIEF IN OPPOSITION TO DEFENDANT'S MOTION FOR SUMMARY JUDGMENT

3 of 3

Dated: June 8, 2006

Timothy J. Wilson, Esquire (DE #4323) MARGOLIS EDELSTEIN 1509 Gilpin Avenue Wilmington, DE 19806 (302) 777-4680

Attorney for Plaintiffs

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IN THE UNITED STATES DISTRICT COURT
FOR THE DISTRICT OF DELAWARE

BRIAN MILLER, HECTOR CALDERON, )
CHARLES FOLWELL, DAWN M. )
HAUCK, KEVIN KEIR, ASHBY )
LINCOLN, KAREN MASINO, ROBERT )
W. PETERSON, SUSAN M. POKOISKI,)
DAN P. ROLLINS, and WILLIAM )
SPERATI, )

Plaintiffs, )
v. ) C.A. No. 05-10-JJF
COMPUTER SCIENCES CORPORATION, )
Defendant. )
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Deposition of DAWN M. HAUCK taken pursuant to notice at the law offices of Potter Anderson & Corroon, Hercules Plaza, 6th Floor, Wilmington, Delaware, beginning at 11:30 a.m., on Thursday, March 2, 2006, before Kimberly A. Hurley, Registered Merit Reporter and Notary Public.

## APPEARANCES:

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(302) 655-0477





1	DAWN M. HAUCK,
2	the witness herein, having first been
3	duly sworn on oath, was examined and
4	testified as follows:
5	BY MR. SEEGULL:
6	Q. Ms. Hauck, my name is Larry Seegull, as you
7	know. I'm an attorney representing Computer Sciences
8	Corporation in connection with your lawsuit.
9	Have you ever been deposed before?
10	A. I have been deposed for insurance-related
11	measures, but nothing of this fashion.
12	Q. Tell me about the cases that you have been
13	deposed in.
14	A. It was a vehicle accident.
15	Q. Were you the victim or were you in the accident
16	for some other reason or were you deposed as a witness?
17	A. I was one of the drivers and my car was hit
18	broadside. So I was deposed by other parties' insurance
19	companies to get down what happened in the accident.
20	Q. So you were suing?
21	A. No. My insurance company just was going to
22	them for payment of repair of the vehicle. There were no
23	personal injuries. And so the other insurance company
24	requested my version of what happened in the accident

because the police officer did not issue any tickets, would not issue any fault of any sort on either party.

O. How was that case resolved?

- A. I never heard. I never received my deductible back, so I'm assuming it was either a wash -- I have no idea how it was resolved.
- Q. Let me just give you some instructions for today's deposition. I'll, obviously, be asking you questions about the facts forming the basis for your claims, and obviously all of your answers have to be verbal because the court reporter can't take down head nods or other body language. You are under oath, so you must answer the questions truthfully and completely just as if you are testifying in court.

If you do not hear a question, say so and I will repeat it. If at any point in time you realize that an earlier answer you gave was incomplete or inaccurate in any way, just say so and you will be allowed to correct or supplement the record.

Of course, if you need to stop to use the restroom, need to take a break for any reason, just say so and you will be allowed to do so.

You cannot talk to your attorney during the deposition unless it relates to a question of privilege;





- A. I reviewed what was provided to my attorney which would have been AMIP management guides, pay stubs, and program-related communications.
- Q. So the AMIP program-related communications, are those policy statements that the company publishes on compensation for the Chemical Group?
- A. Somewhere what I would call policy statement, the program, actual program guide. Other was, for example, this is what you will receive as a payout and how it was broken down for the financial objectives that were met for the course of the year.
  - O. Is that a worksheet?
- 13 A. Yes.

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- Q. Is this the kind of thing that you're talking about?
- 16 A. Yes.
- MR. SEEGULL: Let's have this marked as an exhibit.
- 19 (Deposition Exhibit No. 53 was marked for 20 identification.)
- 21 BY MR. SEEGULL:
- Q. I'm now showing you what's been marked
  Exhibit 53, and the title of the document is "Chemical
  Group Compensation Programs North America Employee's



- Guide April 1, 2001 March 31, 2002, and it's Bates labeled D-10462 through D-10484.
- You said this was one of the guides that you reviewed in preparation for the deposition?
  - A. Yes. The other was specifically the AMIP which is a subset of this.
- Q. Let's only focus on Exhibit 53 for a moment.

  We're not going through the details of this, but

  Exhibit 53 was a document that you were provided by

  e-mail or it was on the intranet? Do you remember how

  they distributed it?
- A. I was provided this guide when I was a managing supervisor for the Chemical Group.
  - Q. Just so you're clear, this is the employee's guide. There was also a version for managers?
    - A. Absolutely.
- Q. The manager's guide was provided to you as a manager?
- 19 A. Yes.

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- Q. And the employee's guide was distributed to employees or available on the intranet?
- A. It was available to employees. I personally never received an employee's guide as an employee. I received the manager's guide and the employee's guide

Document 102 Filed 06/08/2006 Dawn M. Hauck Case 1:05-cv-00010-JJF Page 10 of 60 876 1 when I was a supervising manager. But how did you receive it? 2 Q. I received it in a hard copy. 3 Α. Just distributed to you by interoffice mail? 4 Q. I don't recall how it was distributed. 5 Α. received it in a binder that said the title of what the 6 documents were. They were tabbed as to where the 7 documents were, whether it was the manager's guide or the 8 9 employee's guide. That's how you received Exhibit 53, correct? 10 Q. Correct. 11 Α. (Deposition Exhibit No. 54 was marked for 12 identification.) 13 BY MR. SEEGULL: 14 I'm now showing you what's been marked as 15 0. This is a document that's Bates numbered 16 Exhibit 54. This is another guide for D-10370 through D-10386. 17 employees. This is for the following fiscal year of 18 April 1, 2002, through March 31, 2003. Correct? 19 Α. That's correct.

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- You would have also received this guide. Would 21 Q. you have received it by e-mail? 22
  - I don't recall receiving this guide. Α.
    - You know you received the guide for 2002? Q.



- Α. To the best of my knowledge.
- Or maybe if you had gone to Human Resources, 0. they were available?
- Correct. To the best of my knowledge, they Α. would have provided them to me.
- These are documents that are kept and Q. maintained by Human Resources and by management?
  - Α. I believe so.

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- And then you said there was also a separate Q. AMIP guide that was a subset of these guides.
- It wasn't the total encompassing guide. It was Α. a smaller -- just around the AMIP program.
- It was just the section of AMIP that comes out 13 Q. 14 of these quides?
  - It was approximately six pages in length. Α.
  - Tell me what page it would have started at and Q. what page it finished at. There's a Bates number at the bottom of the page. Would it be starting at page D-10471, "Chemical Group Variable Compensation Programs"?
    - It would have started with D-10474 where it discusses the background of the CSC AMIP program, participant eligibility guidelines.
      - Going through where? Q.



- It did not include premium skills because it Α. 1 was, again, specifically -- did not include PSPP. 2 also then went into -- again, these were guidelines 3 around the current-year program and the future-year 4 So it also discussed how the program was broken 5 program. out with the financial objectives. 6 You're talking about the worksheet now? 7 Q. I'm talking about the program guide. 8 Α. Is that a guide that you still have? 9 ο. 10 I have a hard copy of it, yes. Α. You have the AMIP guide? 11 ο. Yes, I do. 12 Α.
  - MR. SEEGULL: Tim, is that a document that's been produced to us?
  - MR. WILSON: I would imagine so, but I can't say for sure. If she's given it to us, I'm sure it has been.
  - MR. SEEGULL: I do not believe that we have a separate guide for AMIP.
- 20 BY MR. SEEGULL:

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- Q. Was it just one page?
- A. Again, as I said, it was approximately maybe six pages. It went through the program itself, the background of the program. It went through how

- 880 eligibility is determined. It explained how every year 1 2 the program was an annual program, it was reviewed at the 3 beginning of each fiscal year each participant's 4 eligibility. 5 Q. You still have a copy of that? 6 I have a copy of that, yes, I do. Α. 7 Q. Do you have a copy of that with you? MR. WILSON: Is this what you're talking 8 about? 9 10 THE WITNESS: No. 11 BY MR. SEEGULL: Do you have a copy of that with you, Ms. Hauck? 12 Q. 13 Α. No, I don't. MR. SEEGULL: What was the Bates number of 14 15 the thing you showed her? 16 There is no Bates number on MR. WILSON: 17 I'll verify that this has been produced because it 18 concerns me that there is no Bates number on this. Do you know what the date of this AMIP guide 19 Q. 20
  - was?

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- Again, I received them in fiscal year '99, Α. fiscal year 2000, and fiscal year 2001. They were very similar each year.
  - MR. SEEGULL: Tim, do you know what she's

881 referring to? 1 2 MR. WILSON: No. 3 Q. When was the last time you saw this guide, 4 Ms. Hauck? The last time it was provided to me or the last 5 Α. 6 time I reviewed it? 7 Last time you reviewed it. Q. I reviewed it on Monday after I met with my 8 Α. 9 attorney in preparation for today. Did you review it in your attorney's office? 10 Q. 11 Α. No. I'm concerned, Tim, that we 12 MR. SEEGULL: don't have that document. I'm willing to continue with 13 this deposition, I think we should, but obviously I need 14 to see what document that is and I may have to resume 15 16 this deposition. Understood. 17 MR. WILSON: Would it be the same information that was 18 Q. contained on pages D-10474 and D-10382? Let's do one at 19 20 a time. 21 Α. 10471? 22 10474? 0. This talked about the 23 10474, correct. Α. background of the AMIP and its eligibility guidelines. 24



882 Let me just do one thing at a time here. The 1 Q. AMIP guide that you're speaking of contains the same 2 3 information that is contained on D-10474? 4 Yes, it does. Does it also contain the same information that 5 Q. is contained on D-10382? 6 7 Α. Yes. Just so we're clear, the guide that you're 8 speaking of is a prior-year's version of these guides? 9 10 Α. Yes. So these would be the more updated guides to 11 Q. the extent that there are any distinctions or 12 13 differences. To the best of my knowledge. 14 Α. And these were provided annually you're saying? 15 0. I received them annually. 16 Α. The separate AMIP guide you no longer received 17 Q. 18 after '99? I received three guides: one for fiscal year 19 Α. '99, fiscal year 2000, and fiscal year 2001. 20 When would you have received these guides? 21 Q. I don't recall. 22 Α. You don't recall when in the course of a year? 23 0. 24 No. Α.

a worksheet?

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They may have explained this is how we met the objectives, we met return on investment through blah, blah, blah.



- Q. There might be a document that might show you return on investment?
- A. Or they may have written a small paragraph or a few sentences describing how the corporation did on return on investment or how the group contributed to the return on investment, but not a program guide.
- Q. And those attachments would come at the end of the fiscal year, actually after the close of the fiscal year, in connection with the calculation of the AMIP?
  - A. Correct.

- Q. Am I correct that sometime between October and December of each fiscal year you would receive a worksheet that was uncompleted; that is, it didn't have the achievements placed in for the corporate and other goal achievements?
- A. At some point in time during the course of the fiscal year, we would receive a worksheet or not -- we would receive a worksheet and it would explicitly say these are the financial objectives that we're working towards for the fiscal year in order to achieve your AMIP bonus.
  - Q. Can we call those preliminary worksheets?
- A. Yes.
- Q. In the sense that they don't have the actual



achievement numbers in them.

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- A. That's correct.
- Q. You would receive these preliminary worksheets in sometime between October and December of each year?
- A. We would receive them somewhere during the course of the fiscal year.
  - Q. Do you know when you would receive them?
- A. It was never a set time. We didn't receive them October 1st of every year. We received them somewhere during the course of the fiscal year with the goals and objectives that we were working toward as a corporation to achieve our bonuses.
- Q. Those preliminary worksheets would have the corporate fiscal goals?
- A. For the program, yes.
  - Q. As well as group goals and individual goals?
    - A. If they pertained to that fiscal year.
  - Q. Somewhere you might have had personal goals, some years you might not have --
  - A. Early years we had group goals or what I guess you're referring to as a personal goal. The later years they were purely financial.
  - Q. But if a particular year had personal goals or group goals associated with them, they would appear on



that preliminary worksheet?

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- A. We would add them to the preliminary worksheet. The worksheet would come down from corporate, if you will. Our group would then determine what our group's goals were, and they may or may not be on the worksheet at the time. It would depend on whether or not we needed to add anything additional to that worksheet.
- Q. Once they were distributed to employees, they would have all of the personal, group, and corporate goals.
  - A. Correct.
- Q. Because these worksheets were given to employees, correct?
  - A. They were given to us so that we knew what we were working towards for -- for the current financial goals.
  - Q. By the way, are you speaking now as an employee or when you were a manager?
  - A. As an employee. I never personally managed employees on this program.
    - O. On AMIP?
- A. Correct.
- Q. Is it correct that the goals changed year to year?



- A. The targets changed year to year. There may have been a return-on-investment goal in multiple years of an AMIP program, but the targets certainly changed year to year.
- Q. So some years return on investment was a factor, some years was no.
- A. Some years return on the investment, the target may have been higher or lower than previous or future years.
- 10 Q. But some years return on investment wasn't even 11 a factor?
- 12 A. It may not have even been a factor, that's 13 correct.
  - Q. Same with operating income, some years that might have been a factor, some years not?
- 16 A. That's correct.

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- 17 Q. Or earnings per share?
- 18 A. That's correct.
- Q. And even if it was a factor year to year, the target for those factors would change?
- 21 A. May have changed, correct.
  - Q. I'm not tying you into these numbers by any stretch of the imagination. Let's say the target for revenue was \$100 million one year. The next year it

might be \$110 million.

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- A. It could be.
- Q. I'm not trying to tie you to those numbers in any way. I'm just giving you as an example. Is that correct?
  - A. Yes. They changed the percentages on operating income or return on investment. They changed what their goals were depending upon the corporation's goals.
  - Q. In addition to changing the targets, they also changed the weightings for each of those goals, correct, how much value the company was placing on each of those goals in any one particular year towards the calculation of the AMIP?
    - A. They could have changed, as well.
  - Q. Some years return on investment might have been worth 10 percent. Other years that might have been worth 12 percent towards the AMIP bonus.
    - A. That's correct.
  - Q. The same would be true for the personal goals when they were included, that would change the weightings, as well.
  - A. That could change, as well, depending upon the types of goals that were added by your management.
    - Q. Give me some examples of different personal

goals or group goals over the years.

- A. It may have been client satisfaction. Those of us that were in client-facing jobs.
  - O. What else?

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- A. Client satisfaction is a big one. Again, those of us that are in client-facing jobs, we do several types of surveys. One is corporation-wide for our client, and that's the one that really sticks in my mind as that.
- Q. Those targets could change, as well. Some years it might be 75 percent client satisfaction. Maybe other years it may be 82 percent client satisfaction.
- A. It could be. I don't recall as to how they changed the particular personal goals. As I had mentioned earlier, personal goals, just like the corporation goals, may or may not have changed depending upon what the business unit was driving towards.
  - Q. The same thing would be true with group goals.
  - A. Correct.
- Q. You were in the Chemical Group?
- 20 A. I was in the Chemical Group.
  - Q. You have been in the Chemical Group the whole time?
- A. I have been in the Chemical Group the whole time. I have been on different accounts within the



1	Chemical	Group.

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- Q. Not just DuPont?
- A. Not just DuPont.
- Q. Who was the head of the Chemical Group during the time that you were in the Chemical Group?
  - A. The first head of the Chemical Group was Michael Beebe.
    - Q. How about Nick --
  - A. Nick Wilkinson.
- 10 Q. Have you ever discussed with Mr. Wilkinson
  11 anything related to AMIP?
  - A. We had a discussion with Nick sometime early

    November when the program was modified for us or we were

    removed from the program.
    - Q. Tell me about your conversation with him. Who was there, and what was discussed?
    - A. It was the what I will call portfolio managers or application delivery managers, my peers, we had scheduled time to meet with him to better understand the reasons for the program being -- we being removed from the program.

The course of the discussion was more along the lines of he didn't necessarily agree with what had been done, it was corporate policy, he had done what he

- felt he could to justify or substantiate our participation in the program, but it was a wider corporate initiative.
  - Q. Do you remember anything specific that he said?
- 5 A. No.

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- Q. Your best understanding is that he wasn't the one that made the decision?
  - A. Correct.
  - Q. And he wasn't the one that even informed you of the decision?
- 11 A. He was not the one who informed me of the 12 decision.
  - Q. You only went to him because you thought he might be helpful to get the decision reversed?
  - A. We went to him, again, for a better understanding, clarity, and to substantiate or justify what we believed was the reason why we should still remain part of the program.
  - Q. You discussed that with him and he said he didn't necessarily agree with the decision, but there was nothing he could do about it.
  - A. That it was a corporate-wide initiative to look at the program obviously as a whole and also that he provided what substantiation or what justification that

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1	he felt was necessary or that he could provide to
2	continue to have our involvement in the program.
3	Q. But that there was nothing he could do about
4	it.
5	A. Correct. He had done what he could do.
6	Q. Do you remember anything else that he said?
7	A. No. Again, this is a summary of what I
8	remember from several years back.
9	Q. This is more than two years ago.
10	A. More than two years ago.
11	Q. Because it would have been November of 2003
12	that you met with him?
13	A. That's correct.
14	Q. Other than your attorney, have you spoken to
15	anybody about this case?
16	A. Just immediate family around the fact that it
17	was a compensation-related case.
18	Q. How about other plaintiffs in this case, have
19	you spoken to
20	A. Brian Miller and Karen Masino.
21	Q. Tell me about your conversations with them.

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discuss with them?

- 893 We discussed -- for example, we discussed how Α. 1 2 we thought the mediation went. What did you discuss about that? 3 Q. Just that we didn't feel that we really had an Α. 4 opportunity to mediate with you. We had an opportunity 5 to have the judge hear us, but we really didn't have an 6 opportunity to have an ongoing mediation with your 7 counsel. 8 Anything else discussed? 9 Q. Nothing in specific. General conversation, 10 Α. when's your deposition, how did your deposition go. 11 Anything discussed about what they testified in 12 Q. their deposition about? 13 Nothing direct. Just overview of Α. 14 No. background information. 15 0. How long did it last? 16 How long did it last. Α. What's your Social Security number? Q.
- 17
- 18
- 117-52-6282. 19 Α.
- Where were you born? 20 Q.
- 21 Α. Utica, New York.
- What's the date of your birth? 22 Q.
- 23 Α. 8/20/1966.
- Where do you live? 24 Q.

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1	Α.	Bear, Delaware.	
2	Q.	What's your address?	
3	A.	155 Cornwell Drive.	
4	Q.	How long have you lived there?	
5	A.	I have lived there four and a half years.	
6	Q.	Do you rent or own?	
7	A.	I own.	
8	Q.	Does anyone live with you at your present	
9	address?		
10	. A.	I was recently married.	
11	Q.	How long have you been married?	
12	A.	Less than a week.	
13	Q.	Congratulations.	
14	Α.	Thank you.	
15	Q.	What's your phone number?	
16	Α.	302-834-5652.	
17	Q.	Have you ever had any prior marriages?	
18	Α.	Yes.	
19	Q.	How many?	
20	Α.	One.	
21	Q.	Are you divorced?	
22	Α.	Yes.	
23	Q.	When did you divorce?	
24	А.	I divorced in 2002, November of 2002.	

1	Ω.	895 How long were you married during that marriage?
2	Α.	Twelve years.
3	Q.	Any children through that marriage?
4	Α.	No.
5	Q.	Have you ever been arrested?
6	A.	No.
7	Q.	Ever convicted of any crime, felony or
8	misdemean	or?
9	Α.	No.
10	. Q.	Have you ever served in the military?
11	Α.	No.
12	Q.	When did you first contact an attorney to
13	handle yo	ur case against CSC?
14	Α.	It would have been in the fall of 2003.
15	Fall/wint	er.
16	Q.	How did you go about contacting an attorney?
17	How did y	ou know who to contact? Did you call them?
18	Α.	I did not call them. Again, Karen, Brian, and
19	I had spo	ken when we heard we all were notified and
20	decided t	o seek counsel to just, again, seek counsel to
21	see what	our options were.
22	Q.	Who did that? Who sought counsel?
23	А.	I don't recall if
24	Q.	It was not you?

		David IVI. I Mack
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1	A.	It was not me.
2	Q.	It was one of the other two?
3	A.	Yes.
4	Q.	Was it Tim Wilson's firm that you contacted?
5	Α.	Yes.
6	Q.	Have any lawsuits ever been filed against you?
7	.A.	No.
8	Q.	Have you ever filed any other lawsuits?
9	Α.	No.
10	Q.	Have you ever been involved in any other
11	lawsuits	in any way?
12	Α.	No.
13	Q.	Were you ever involved in a class-action case?
14	Α.	No.
15	Q.	Have you ever declared bankruptcy?
16	Α.	No.
17	Q.	Have you ever made a claim for unemployment
18	benefits?	
19	Α.	No.
20	Q.	Have you ever made a claim for workers'
21	compensat	ion benefits?
22	Α.	No.
23	Q.	Tell me about your educational history.
24	Α.	I have a Master's degree, M.B.A., which I

training was required.

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How many of those courses do you estimate that Q.



you have taken?

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- A. Over the course of my employment, two dozen or more.
  - Q. Really? That's a lot. Twenty-four?
- A. When I was with DuPont, we took a whole series of technical-related classes that were anywhere from one-day to five-day classes, as well as classes surrounding, say, sexual harassment, discrimination.

  Again, classes that they would provide to us or allow us to take as we became supervisors and managers.
  - Q. Any other course work, training?
- 12 A. Such as?
  - Q. Beyond what you have just testified to.
  - A. Only job-related training. I haven't gone out and sought out schooling or training outside of my profession.
    - Q. Outside of your work.
  - A. Correct.
  - Q. Have you ever received any professional or work-related certifications?
- A. I was certified to teach -- I'm not going to be
  able to remember the certification -- to teach
  work-related training classes like for client
  satisfaction or for -- there was a whole program.





discretionary bonus.

- Q. It was not guaranteed, of course, the discretionary bonus?
  - A. Correct.
- Q. That's why they call it discretionary. But you were not eligible for the discretionary bonus while you were eligible for the AMIP bonus, correct?
- A. As I understood from what little I did because we had a very difficult time getting any information about the discretionary bonus, that the discretionary bonus could have been given to any employee at any point in time whether you were on AMIP or not.
- Q. Do you know anybody that's ever received a discretionary bonus who was also eligible for AMIP?
- A. I didn't know anyone that had ever received a discretionary bonus, period.
  - Q. Now you do.
- A. But now I do. Again, once they terminated our participation in the AMIP and said that now this was another program that we were eligible for, several of us I'm sure tried to get information. I can speak for myself. I asked my own supervision for information on it.
  - Q. You had not done that previously?



903 1 Α. No. 2 Q. Correct? 3 Α. Correct. Tell me about your employment history prior to 4 Q. 5 coming to CSC. After college did you go to work for DuPont? 6 7 I went directly from college to DuPont. Α. 8 Q. What positions did you hold at DuPont? I went into -- I was an analyst for one of 9 Α. their financial groups in an IT function for one of their 10 Still within that same business unit I 11 business units. 12 moved into -- because my background was computer science, 13 I moved into a networking position. 14 From there DuPont started doing some consolidation of their IT-related professionals. 15 So 16 instead of the business unit having their own IT staff, they started consolidating us under Corporate Information 17 So I was moved into that organization where I 18 Systems. held several positions. Escalated support for what they 19 now call midrange, I would have been their file servers, 20 21 project management, run and maintain support. From there I moved into a position with the 22 corporate help desk or the information systems help desk 23

as a supervisor, and I was currently in that role when we

- Q. Was DuPont's fiscal year the same as their calendar year?
- 20 A. Yes.

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- Q. So you received a bonus, a variable compensation bonus, at DuPont sometime in 1997, before you were transitioned over to CSC?
  - A. Right.

- Q. For work performed from January 1, 1996, through December 31, 1996?
  - A. Correct.

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- Q. And you only received such a bonus once while you were at DuPont?
- A. I received that bonus twice as it was prorated for the time I was with DuPont and went to CSC.
- Q. Does that mean you received a variable compensation bonus from DuPont after you left DuPont?
  - A. That's correct.
  - Q. It was prorated you said?
- 12 A. That's correct.
  - Q. How was the variable compensation program administered?
  - A. The variable compensation program was, again, based on the corporation's performance, and our payout was dependent upon -- had two factors of it. It was cash payout, as well as a portion that was stock-related. And depending upon your level in the organization and your -- I would say your role in the organization, your variable compensation was different. So my variable compensation would have been different than, say, my manager's or vice president's or so on and so forth.
    - O. Were there formulas that were used --

- Α. That I don't know.
- 2 Q. -- to calculate the annual bonus? You don't

3 know?

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- Α. That I don't know.
- For CSC there are formulas that are used to Q. calculate AMIP.
  - Α. We received a worksheet.
    - Q. That translates into a formula.
  - Α. Correct.
- By the way, at CSC is it also true that the 10 Q. 11 bonus is paid out after the close of the fiscal year?
  - That's correct. So they know what earnings or Α. operating income or the measures we achieved.
  - Q. Against the goals?
- 15 Α. Correct.
  - You have to measure the performance against the Q. goals to see whether or not the targets were achieved under the bonus plan?
  - Α. Prior to calculating payment for your performance.
  - That would take a couple of months after the 0. close of the fiscal year to do those calculations?
- It was specified in whether it be an offer 23 Α. 24 letter or a program guide that typically within 45 days

of the close of the fiscal year.

- Q. Is that typically how it worked?
- A. To the best of my knowledge. I received my payouts usually in mid to end of May which would have been roughly 45 days after the close of the fiscal year.
- Q. By the way, are you familiar with anybody at CSC who ever received a prorated AMIP bonus?
  - A. Yes.

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- Q. Who is that?
- A. Myself when I came into the corporation. I

  came in on June 1st, several months after the start of

  the fiscal year. And Brian Miller when he was included

  back onto the program when he changed roles and he was

  prorated based on the time that he was there for that

  period in the fiscal year through the close of the fiscal

  year after his new job changed.
  - Q. Anybody else that you know that has ever received a prorated AMIP bonus?
    - A. No.
- Q. I just want to have you explain that. For yourself you received a prorated AMIP bonus for the period of time you were at CSC during fiscal year 1998?
  - A. Correct.
- Q. And Brian Miller, what year did he receive a





Α.

Yes, it did.

- Q. Were there also orientation sessions?
- A. Yes, there were.

- Q. Do you recall anything being said about AMIP during those orientation sessions?
- A. I don't recall specifics. I know they discussed in our orientation sessions when CSC was working with DuPont, they were looking to make our compensation comparable to what we were receiving in DuPont in several areas.

So those orientation sessions covered if you were on variable compensation, you would be participating in the AMIP plan. There were several uplifts that they provided to us because the compensation wasn't exactly the same, whether it be disability insurance, healthcare, even participation in the 401(k) plan.

So there were several things discussed during those orientation sessions, with AMIP being geared only towards those participating in variable compensation.

- Q. Do you remember that orientation session where AMIP was discussed?
- A. No.
- 24 Q. Do you remember anything specific being

discussed about the AMIP program?

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- A. That those of us that were on the variable compensation program would be admitted to the CSC AMIP program which was similar to the DuPont variable compensation program in that it was an annual program, it ran for the fiscal year based on corporate objectives. That's the \$50,000 view of what I remember on that discussion.
- Q. Were you provided any documents related to AMIP at that time?
- A. Not that I recall, no, other than what was in our offer letter which was a very small paragraph that said the program ran concurrent with the fiscal year, April 1st through March 31st, that it was paid out at the end of the fiscal year based on, again, after the fiscal year closed out roughly 45 days after.

(Deposition Exhibit No. 55 was marked for identification.)

19 BY MR. SEEGULL:

- Q. I'm now showing you what has been marked as Exhibit 55. Is this the offer letter that you received?
  - A. Yes, it is.
  - Q. This is the one we have been speaking about?
  - A. That's correct.



ase 1:0	Dawn M. Hauck
	911
1	Q. What positions have you held at CSC?
. 2	A. As I stated earlier, when I joined CSC I was a
3	manager at the help desk.
4	Q. You held that from June of '97 until
5	A. I don't recall the dates.
6	Q. Approximately.
7	A. I have held several positions between June of
8	'97 and present.
9	Q. Why don't we just go through the different
10	positions, then. Manager of the help desk?
11	A. Supervisor of the help desk.
12	Q. First you were a supervisor?
13	A. I was just a supervisor of the help desk. I
14	then took the position as a regional manager.
15	Q. Of what?
16	A. Desktop and telecommunication support personnel
17	for several DuPont plant sites over CSC employees that
18	were located at the plant. I was there for I could
19	tell you I was there approximately two to three years I
20	held the position.
21	From there I took an account management
22	position on a different account. So I briefly left the
	The state of the s

1	From there I came back to the DuPont
2	account for a very brief period of time. I did some work
3	on one of our government accounts just to help get them
4	up and running and started. They needed to have several
5	hundred employees interviewed, and after two to three
6	months there, I went into the application environment as
7	a portfolio manager or an application delivery manager.
8	I held that role for several years. The organizations
9	changed, the name changed, still the same job, but couple
10	different titles for it.
11	From there I went into the role I'm
12	currently in which is an account manager.
13	Q. Did you receive an AMIP bonus for every year up
14	until fiscal year 2004?
15	A. Yes.
16	Q. How much were your AMIP bonuses each year?
17	Range, if you don't know specifics.
18	A. My AMIP bonuses were I can tell you what my
19	eligibility was for the different years.
20	Q. Okay.
21	A. I was eligible for 20 percent of my salary, my
22	base salary, until 2000 until fiscal year up
23	through fiscal year 2000. Fiscal year 2001 to present, I

was eligible for 25 percent of my base salary.

- Q. Why did it go up?
- I took a position on a different account and Α. that was part of the compensation package that they offered me when I took the new job.
- (Deposition Exhibit No. 56 was marked for 5 6 identification.)
- 7 BY MR. SEEGULL:

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- I'm now showing you what's been marked 8 Q. These are three letters that were produced 9 Exhibit 56. to us in discovery, and let's just do them in order. 10
- 11 A. Okay.
  - Chronological order. And the last Excuse me. 0. page is a document that's Bates numbered Miller 123 and it's a letter to you from Marianne Kane dated March 10th, 2000. Do you recognize that?
    - Α. Yes.
- That's the letter that's offering you a Q. position, a reassignment, to the Chemical Group in the position of senior manager, reporting to David Lewis. Which of the positions you've just described would this 20 21 be?
  - This is the one when I was going to when I said Α. I left the DuPont account briefly.
  - So this is the one that your AMIP goes up to Q.

25 percent?

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- Twenty-five percent, correct.
- And then if you look at I guess that would be Q. 3 the first page, Miller 124, correct, is the Bates stamp? 4 It's a letter to you from Sonia Koplowicz dated 5 September 7th, 2001, and that was offering you a 6
- reassignment to the Chemical Group in the position of 7 senior manager in accounting? 8
  - That was the role I held for only a Yes. Α. six-to-eight-week period of time when I was helping out on one of our federal accounts just to get folks up and running, reporting to Debbie Krakowski.
- You signed this letter on September 7th of 13 0. 14 2001?
  - Α. Correct.
  - Then the next transfer which is contained Q. within Miller 125, it's a letter from Sonia Koplowicz to you dated October 12, 2001, correct?
- Α. Correct. 19
- You signed that letter on October 15th, 2001? 20 0.
- Correct. 21 Α.
- That was the reassignment to the Chemical Group 22 Q. in the position of senior manager, accounting, reporting 23 to Tim Cholvat? 24



Α.	Correct.
А.	Correct.

- Q. What was that position?
- A. That was the position that went into the applications group, portfolio manager/application delivery manager.
- Q. Why were you only in the former position for one month?
- A. When I left the Quiva account -- back on the last page where it says reporting to David Lewis, he was the account manager on the Quiva account. He made my offer to be, as you saw in here, a travel assignment. When he left the account, the new account manager came in and wanted all his account managers permanently located in Houston, Texas. And he knew that my intention was not to relocate.
  - Q. You looked for another position?
- A. I told him I was looking for another position. He told me he would look for a position. I found an interim position working for Debbie and at the same time I also secured a position working for Tim, but being that I had already made the commitment to help out and try to get done what needed to be done on this other account, I honored that commitment for the six to eight weeks that they asked me to provide the assistance.

- Q. You were employed as an at-will employee?
- A. Yes.

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- Q. Meaning that you could terminate your employment at any time or CSC could terminate your employment at any time?
  - A. Yes.
- Q. Do you know how long it took the company to determine whether to change AMIP eligibility and how to change it?
  - A. I have no idea.
- Q. You understand that the changes that were made to AMIP were not particular to you. They were changes that were made across the board at your level.
- A. I understand that the changes were made across the board, evaluating the various levels that were participating in the program.
  - Q. It wasn't just you that was removed?
  - A. That's correct.
  - Q. Anybody at your level that was removed.
- 20 A. It wasn't anyone that was at my level because
  21 there were individuals at my level that were still
  22 receiving AMIP.
  - Q. Who's that?
- 24 A. Bob Carden.



- Q. How do you know he continued to receive AMIP?
- A. He's now a higher level, but at the time that
- 3 | he was still continuing to receive it, he was a level 6
- 4 as I am.
- 5 Q. How do you know he was continuing to receive
- 6 AMIP?

- 7 A. More or less discussion amongst ourselves.
- 8 O. It's a rumor?
- 9 A. Well, again, discussion amongst ourselves.
- 10 Q. What does that mean, "discussion amongst
- 11 | ourselves"? Who's "ourselves," the plaintiffs?
- 12 A. No. Portfolio managers, the application
- 13 delivery managers, the ones that met with Nick Wilkinson
- 14 | had had some discussions about who did or did not receive
- 15 | letters.
- 16 So whether or not Mr. Carden received a
- 17 | letter at a later date, I'm not aware of that. I know he
- 18 | didn't receive a letter when we all received a letter.
- 19 Q. Who told you that?
- 20 A. Again, I don't remember exactly who told me
- 21 that.
- Q. Some other employee told you that?
- 23 A. Yes.
- Q. Anybody else that you know of that continued to

receive AMIP at your level?

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- That was more, again, because we were all Α. peers at the time.
- After you were told that you were no longer Q. eligible for AMIP, you continued to do your job, correct?
  - Α. Correct.
- Is it your work ethic to do the best job you Q. can?
- Α. Yes, it is.
- And to continue to work as hard as possible to Q. achieve the company's goals?
  - Yes, it is. Α.
  - How were you first notified that you were no Q. longer eligible for AMIP? Was it via e-mail? Was it via the letter on September 11th?
  - We had heard rumors that this was going to Α. occur in early September, so, again, the group of us that worked doing similar jobs, the portfolio managers, got together collectively and drafted a note to our current supervisor which was Robert Tattle.
  - That was before you had been told you were Ο. definitely being removed?
- That was before any formal notification. That Α. was before I met with my supervisor at the end



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- Q. There had been rumors that the company was considering removing you from AMIP?
- A. There was rumors that the company was considering changing or modifying the program.
- Q. And modifying it in such a way to remove people from AMIP?
- A. Again, we didn't know how we would be affected. We assumed, hearing the rumors, we were the ones being affected.
- 11 Q. Was this a big topic of conversation in the 12 workplace?
  - A. I wouldn't say it was a big topic. It was a let's get together and draft a letter and present our case so that we feel that we have done what we can to, I guess you could say, protect our interests in the program. But I wouldn't say it was a big topic in the workplace, no.
    - Q. You sent that e-mail to whom?
- 20 A. To Robert Tattle.
- Q. And then Mr. Tattle responded?
- 22 A. Yes, he did.
- Q. Do you remember what his response was?
- A. I don't recall his response off the top of my

head.

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- Q. I understand you don't remember the verbatim.

  Do you remember generally what his response was? First

  of all, did you ever receive a response only in writing?
- A. We received a response from him in writing.

  It's my recollection that he was sympathetic to our cause, supported where we were coming from, and passed on our feedback to his leadership. But to the exact content of the e-mail, I don't recall.
- Q. This was an e-mail that was sent by the portfolio managers?
  - A. That's correct.
- Q. And Mr. Tattle responded by saying he understood your concerns and he would pass it on.
  - A. Yes.
  - Q. Words to that effect.
- A. To that effect.
- Q. I'm going to show you what's been marked as
  Exhibit 16. Tell me if that's the e-mail that you sent
  along with the response that you received.
- A. Yes, it's both the e-mail that we sent, as well as Bob Tattle's response to us.
- Q. You did not have a verbal response from him, correct?



- A. Not that I recall.
- Q. After sending this e-mail and receiving a response, did you then receive written confirmation that, in fact, you were removed from AMIP?
  - A. We received a request to meet with Bob regarding the AMIP program.
    - Q. And Bob who?
  - A. Tattle.

- Q. That was via e-mail that you received that request?
- A. We received it via e-mail from his admin. requesting that we make ourselves available to meet with him, and it was at that point in time -- and I met with him the end of September. It was at that point in time that I was given the letter saying I was being removed from the program.
- Q. Did he tell you anything at that point in time or did he just hand you the letter?
- A. I don't recall exactly what we discussed. We may have discussed some of what was already in the e-mail because, again, we sent him that e-mail prior to us receiving the letter.
  - Q. But you don't remember what was discussed?
- A. No, I don't.



1	Q. After receiving the letter nothlying you that	
2	you were no longer eligible, did you have any	
3	conversations with anybody else about the changes made to	
4	the AMIP program?	
5	A. We then followed up we received the letter	
6	from Bob. We then followed that up with a meeting with	
7	Nick Wilkinson.	
8	Q. That's the conversation we already talked	
9	about?	
10	A. Yes.	
11	Q. Other than that, were there any other	
12	conversations with anybody about changes to the AMIP	
13	program?	
14	A. Not that I recall.	
15	(Deposition Exhibit No. 57 was marked for	
16	identification.)	
17	BY MR. SEEGULL:	
18	Q. I'm now showing you what's been marked as	
19	Exhibit 57. Is this the letter that you received from	
20	Bob Tattle?	
21	A. Yes, it is.	
22	Q. This is the one that tells you that you're no	
23	longer eligible for AMIP for fiscal year 2004?	
24	A. Yes.	

- Q. You received this on or about September 11th?
- 2 A. No. I received it at the end of September.
  - Q. Other employees had already received it by the time you received it?
  - A. That I don't know. The group of people that I worked with, we were scheduled for meetings with Bob at the end of September to discuss the AMIP program and that's when we received our letter.
    - Q. Was it a group meeting?
  - A. Individual. But the request for a meeting went out individually with here are a bunch of time slots, please make yourself available.
  - Q. You signed this on October 3rd, 2003?
- 14 A. That's correct.
- 15 Q. Is that your handwriting above your signature?
- 16 A. Yes, it is.

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- Q. Can you just read for me what you wrote?
- 18 A. "Signing of this document" --
- 19 Q. You're going to have to read slowly so she can 20 take it down.
  - A. "Signing of this document does not constitute acceptance or agreement with the change in the signer's total compensation package. It solely acknowledges receipt of this document. Signature also assumes current

- year objectives and KRAs will be set accordingly to 1 reflect the signer's resized total compensation package. 2 In addition, it is requested that written criteria be 3 forwarded to the signer for both the AMIP program and for 4 the new discretionary bonus program so that future 5 eligibility for either program is clearly understood." 6 What is following that? 7 Q. My initials. I initialed that. 8 Α. You understood there was no guarantee that you 9 Q. would continue to receive AMIP, correct? 10 Object to the form. 11 MR. WILSON: Correct. 12 Α. You understood that CSC has the right to make 13 Q. business decisions as to how to save money? 14 Α. Correct. 15 And that it can use its own business judgment 16 Q. about the proper ways to make those decisions? 17
  - Correct. Α.
- You never received a worksheet in fiscal year 0. 20 2004, correct?
- Correct. 21 Α.

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- What are your damages in this case? 0.
- The damages that I calculated were \$10,510. 23 Α.
  - How do you arrive at that? Q.



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1	A. I looked at the AMIP bonuses that I received	
2	over the previous six years based on what my eligibility	
3	was versus what the percentage payout was, I took an	
4	average of that to come up with an average of	
5	approximately a 92 percent payout, applied that to my	
6	currently salary at the time, which was \$91,199, and	
7	prorated it six months.	
8	(Deposition Exhibit No. 58 was marked for	
9	identification.)	
10	BY MR. SEEGULL:	
11	Q. I'm now showing you what's been marked as	
12	Exhibit 58, and do you recognize this?	
13	A. Yes, I do.	
14	Q. What is it?	
15	A. It is the calculation that I used to calculate	
16	what I believe was my potential eligibility for 2004	
17	prorated over six months.	
18	Q. The first line I understand is your annualized	
19	salary for 2004. What is the next line down? What's the	
20	25 percent?	
21	A. That's my eligibility.	
22	Q. So you took 25 percent times your annual salary	

That would have been the potential payout if

B-0945

to get the \$22,800?

Α.

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- all objectives were achieved and payout would have been at the 25 percent.
- So if I understand you correctly, what you're Q. saying is you took the \$22,800 and said what's been the average payout against the maximum payout over the past six years?
  - Correct. Α.
- And that average payout was 92 percent. Q. multiplied the 92 percent by the \$22,800?
- Α. Correct. 10

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- Came up with \$21,021.41? 11 Q.
- 12 Α. Correct.
  - Then you said I'm not entitled to all of that, Q. I'm only entitled to half of that for the April 1, 2003, through the end of September of 2003.
    - Again, this is what I considered to be my loss Α. over the six-month proration. Not to include any other additional legal allowances that may be allotted with this case.
      - Q. These are your damages?
  - Correct. Α.
- The reason you have to estimate this is because 22 Q. you didn't have a worksheet for fiscal year 2004, 23 correct? 24

